

Seanergy Maritime Holdings Corp.

Corporate Presentation





September 2022

email: ir@seanergy.gr | T. +30213 0181522

Important Disclosures



This document contains forward-looking statements. Forward-looking statements include, but are not limited to, statements regarding the Company's management's expectations, hopes, beliefs, intentions or strategies regarding the future and other statements that are other than statements of historical fact. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate", "believe", "continue", "could", "estimate", "expect", "intend", "may", "might", "plan", "possible", "potential", "predict", "project", "should", "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although management believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond the Company's control, the Company cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Actual results may differ materially from those expressed or implied by such forward-looking statements.

Factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to: changes in shipping industry trends, including charter rates, vessel values and factors affecting vessel supply and demand; changes in seaborne and other transportation patterns; changes in the supply of or demand for dry bulk commodities. including dry bulk commodities carried by sea, generally or in particular regions; changes in the number of new buildings under construction in the dry bulk shipping industry; changes in the useful lives and the value of the Company's vessels and the related impact on the Company's compliance with loan covenants; the aging of the Company's fleet and increases in operating costs; the Company's ability to achieve successful utilization of its expanded fleet; changes in the Company's ability to complete acquisitions or dispositions; risks related to the Company's business strategy, areas of possible expansion or expected capital spending or operating expenses; changes to the Company's financial condition and liquidity, including its ability to pay amounts that it owes and obtain additional financing to fund capital expenditures, acquisitions and other general corporate activities; changes in the availability of crew, number of off-hire days, classification survey requirements and insurance costs for the vessels in the Company's fleet; changes in the Company's ability to leverage the relationships and reputation in the dry bulk shipping industry of its managers; changes in the Company's relationships with its contract counterparties, including the failure of any of its contract counterparties to comply with their agreements with the Company; loss of our customers, charters or vessels; damage to the Company's vessels; potential liability from future litigation and incidents involving the Company's vessels; the Company's future operating or financial results; the Company's ability to continue as a going concern; acts of terrorism and other hostilities; changes in global and regional economic and political conditions; risks associated with operations outside the United States; changes in governmental rules and regulations or actions taken by regulatory authorities, particularly with respect to the dry bulk shipping industry; and other factors listed from time to time in the Company's filings with the SEC, including its most recent annual report on Form 20-F. These factors could cause actual results or developments to differ materially from those expressed in any of the forward-looking statements. Consequently, there can be no assurance that actual results or developments anticipated in this document will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, the Company. Given these uncertainties, you are cautioned not to place undue reliance on such forward-looking statements. Except to the extent required by law, the Company expressly disclaims any obligations or undertaking to release publicly any updates or revisions to any forwardlooking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.

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- Listed on Nasdaq since 2008 under ticker 'SHIP'
- Modern, quality fleet of cape vessels
- Highly experienced management team
- Solid corporate governance
- Longstanding commercial relationships
- Fundamental focus on ESG
- All fleet employed in period contracts
- Low asset acquisition cost and break-even



seaner



A unique & exclusive investment to capture capesize shipping upside



17 Capesize Dry Bulk Vessels

3.01 million Cargo carrying capacity



On fully delivered basis

3

TRANSFORMATION EFFECTS

Substantial fleet growth

Solid balance sheet

Enhanced operating leverage

Strong cash flow generation capacity

ESG INITIATIVES

in Cooperation with Leading Charterers & Classification Society



The only pure-play

Capesize shipowner publicly listed in the U.S.

9.2 m DWT 2021 YTD tons of cargo carried



FLEET

2020 70% increase 10 vessels 2021 17 vessels

2020 1.75 M dwt Carrying Capacity 2021 3.01 M dwt Carrying Capacity







COMMERCIAL AGREEMENTS

Long-standing Contracts & Partnerships with

World-renowned Charterers

Fleet Profile – Exclusively Capesize Class



Vessel Name	Year Built	Capacity (dwt)	Type of Current Employment ⁽¹⁾	Shipyard
Patriotship ⁽³⁾	2010	181,709	Period T/C – fixed \$31,000/day	Imabari
Worldship ⁽³⁾	2012	181,415	Period T/C	Koyo - Imabari
Hellasship	2012	181,325	Period T/C	Imabari
Honorship	2010	180,242	Period T/C	Imabari
Fellowship	2010	179,701	Period T/C	Daewoo
Championship ⁽³⁾	2011	179,238	Period T/C ⁽²⁾	Sungdong SB
Partnership ⁽³⁾	2012	179,213	Period T/C	Hyundai
Knightship ⁽³⁾	2010	178,978	Period T/C	Hyundai
Lordship ⁽³⁾	2010	178,838	Period T/C	Hyundai
Goodship	2005	177,536	Period T/C	Mitsui
Friendship	2009	176,952	Period T/C	Namura
Tradership	2006	176,925	Period T/C	Namura
Flagship	2013	176,387	Period T/C	Mitsui
Geniuship	2010	170,057	Period T/C	Sungdong SB
Premiership ⁽³⁾	2010	170,024	Period T/C ⁽²⁾	Sungdong SB
Squireship ⁽³⁾	2010	170,018	Period T/C ⁽²⁾	Sungdong SB
Dukeship	2010	181,453	Period T/C	Sasebo

- 17 Capesize vessels
- Average age of 12.3 years
- Combined cargo capacity of ~3.02 million dwt
- Entire fleet in period employment



(1) Period T/C contracts are based on the T/C average of the 5 main routes of the Baltic Capesize Index
(2) In addition to the index linked rate, the T/C includes fixed daily scrubber premiums
(3) Scrubber-fitted vessel

Company History



Capesize vessel, followed by 5 Capesize vessels and 2 Supramax vesselsdebt through \$70m of bank debt and leasing transactionspublic offerings recapitalizing the balance sheet2015: Raised \$179m in secured debt2018: Sold two Supramax vessels and acquired a Capesize vessel becoming the only US-listed Capesize pure-play companyRefinanced \$179m in debt, including senior, junior loans and convertible notes2016: Raised \$25.5m through public equity offerings and \$38m in secured debt2018: Worked with major charterers to install scrubbers on 50% of the fleetDebt reduction of \$36m2017: Acquired 1 Korean built Capesize vessel2019: Implementation of scrubber installation program in partnership with major dry-bulk charterersNeceased period employment and index-linked chartering and2017: Raised additional public equity & secured2019: Raised \$20.5m through public offering and2019: Raised \$20.5m through public offering and	Expansion & Further Deleveraging	Returning Capital to Shareholders
debt and re-financedfillough public onening andb\$39.5m in debt at aprivate placementsbsignificant discountfillough public onening andb	 New financing and refinancing transactions of \$149.2m Ten new time-charter employment agreements with world-renowned charterers 	 Established regular quarterly dividend & declared special dividend for 4Q21 Completed \$10 million in convertible notes buyback Eliminated all junior debt New \$21.3 m financing in Japan replacing former high coupon facilities Executing on ESG agenda in preparation for the new regulatory environment Acquired one Japanese built Capesize vessel Completed spin-off of older Capesize vessel establishing a diversified listed company
Ship acquisitions between 2015 and 2022 totaling ~ \$509 m	9 million - \$227 million in 202:	1-22



Experienced Leadership



Stamatis Tsantani Chairman & CEO	 Raised more than \$2.5 billion in equity and secured and unsecured debt
	 Significant experience in developing strategic relationships Track record in building notable shipping companies (public and private) BSc and MSc in Shipping and Fellow of Institute of Chartered Shipbrokers
Stavros Gyftakis Chief Financial Officer	 16+ years of experience in shipping and banking Instrumental in Seanergy's capital raising, debt financing and refinancing activities since 2017 Held key positions across a broad shipping finance spectrum, including, asset backed lending, debt and corporate restructurings, risk management and financial syndications Participated in the structuring of 100+ shipping finance transactions and in numerous restructurings involving public and private shipping companies Two Masters degrees in Business Mathematics and Shipping, Trade and Finance
Board Directors	 Five board members, four of whom are non-executive directors Aggregate 100+ years of relevant shipping experience Significant combined experience in ship owning and management, ship-financing, financial consulting and auditing, as well as dry bulk commodities and freight trading



Solid ESG Commitment



Environmental

- Reduces shipping emissions cost-effectively through advanced technical & operational measures
- Successfully completed the evaluation of the EEXI in accordance with IMO's MEPC 75
- Entire fleet is expected to remain compliant with applicable GHG regulatory requirements until 2030 with minimal investment outlay
- Commencing bio-fuel trials in cooperation with leading charterers and operators
- Installed electronic performance monitoring systems and route optimization since 2016
- Concluded the first sustainability-linked loan with a leading European bank

- Partnered with **DeepSea** for the installation of **AI performance systems** with proven benefit on fuel consumption saving
- First Greek dry bulk company to perform a **feasibility study evaluating alternative fuels** (LNG vs HFO vs Compliant fuel), **scrubber installation** since 2015
- Signatory to the Call to Action for Shipping Decarbonization, a task force convened by the Getting To Zero Coalition
- Members of the **Decarbonisation committee** of RINA Classification Society

Social

- Signatory to the Neptune Declaration on Seafarer Wellbeing
- Increased victualing fee to one of the highest levels globally
- Cooperation with **IMEQ** (Innovative Maritime Emotional Intelligence Centre)
- Cooperation with "Future Care Services" 24 hours medical support to crew, psychological support and direct assistance
- Medical Insurance for Crew onboard and broadband internet on all our ships



HELMEPA supports the Sustainable Development Goals

Corporate Governance

- No Related Party in Commercial & Technical Management
- Board Independence: Four independent Directors (80% of Board composition)
- Big Four for Audit and SOX consulting services: Audited by Deloitte & appointed PwC in 2021 as consultants to perform SOX s404 readiness assessment
- Transparent shareholder structure







Competitive Strengths & Financial Analysis

seanergy

ORDSHIP

Strong Relationships with World Leading Charterers





- Our diverse customer base includes the world's major miners, traders and operators
- First-class fleet and fleet operations provide competitiveness and flexibility
- 100% fixed in period T/Cs, of which 94% are index-linked, giving access to attractive market fundamentals

Seanergy enjoys market recognition as a quality and reliable operator



Vessel financings¹



Bank / Capital Provider	Facility	Amount Outstanding (\$ million)	Vessels
	2 senior facilities	\$56.3	Squireship, Lordship, Friendship, Dukeship
PIRAEUS BANK	1 senior facility	\$38.0	Worldship, Honorship
ABBank	1 senior facility	\$13.7	Goodship; Tradership
中国銀行	finance lease	\$20.7	Partnership
UniCredit	1 senior facility	\$24.8	Premiership, Fellowship
Cargill [®] Most Innovation Deal 2018" Marine Money	2 finance leases	\$35.5	Championship; Flagship
必 超良星在 招银金融租赁 CMB Financial Leasing	finance lease	\$27.8	Hellasship, Patriotship
	finance lease	\$12.6	Knightship
爺 永豐金控 SinoPac Holdings	1 senior facility	\$13.9	Geniuship

- Total financing of \$243.3 million as of August 31, 2022
- Fleet Loan-to-Value of 43%²
- 1. Senior vessel secured debt excluding convertible note of \$11.2m

2. Based on 3rd party broker (SSY) valuations as of June 30, 2022, and senior loans outstanding as of August 31, 2022



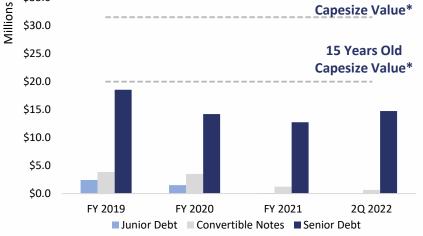
Well timed growth and deleveraging Lowest vessel acquisition cost



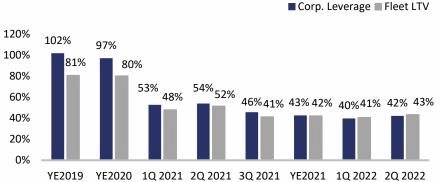


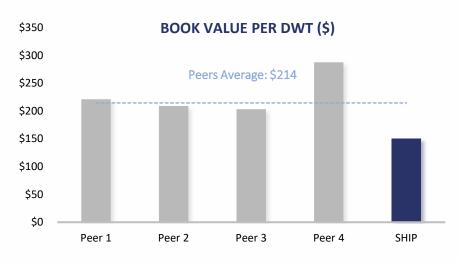
DEBT PER VESSEL

10 Years Old



CORPORATE LEVERAGE & FLEET LTV EVOLUTION





*based on Clarksons asset value indications as of 01st Sep 2022



\$35.0

Financial Summary

In thousands except daily figures	Q2 2022	Q2 2021	2Q2022 vs 2Q2021
Fleet Data:			
Operating days	1,341	1,122	20%
Fleet utilization	86.5%	96.3%	
TCE Rate	\$23,251	\$20,095	16%
Daily Vessel OPEX	\$6,575	\$5,903	11%
Income Statement Highlights:			
Net Revenue	\$32,847	\$27,832	18%
Net Income (Loss)	\$5,935	\$1,961	
Adjusted Net Income	\$7,140	\$2,489	
EBITDA	\$16,104	\$10,758	50%
Adjusted EBITDA	\$17,309	\$11,286	53%
	Jun 30, 2022	Dec 31, 2021	
Balance Sheet Highlights:			
Cash, Restricted Cash & Term deposits	\$ 41,357	\$47,126	
Vessels, Net	\$ 455,020	\$426,062	
Long-term debt	\$ 247,373	\$215,174	
Total Equity	\$ 233,669	\$244,476	



- 1. Fleet utilization is the percentage of time that the vessels are generating revenue and is determined by dividing operating days by ownership days for the relevant period.
- 2. Time Charter Equivalent (TCE) rate is defined as our net revenue less voyage expenses during a period divided by the number of our operating days during the period. Voyage expenses include port charges, bunker (fuel oil and diesel oil) expenses, canal charges and other commissions. We include TCE rate, a non-GAAP measure, as we believe it provides additional meaningful information in conjunction with net revenues from vessels, the most directly comparable US GAAP measure, and because it assists our management in making decisions regarding the deployment and use of our vessels and in evaluating their financial performance. Our calculation of TCE rate may not be comparable to that reported by other companies.
- 3. Net Revenue after deducting commissions
- 4. Earnings before interest, taxes, depreciation and amortization ("EBITDA") represents the sum of net income/(loss), interest and finance costs, interest income, depreciation and amortization and, if any, income taxes during a period. Includes arrangement fees and various deferred charges and excludes all convertible promissory notes
- 5. Adjusted EBITDA and adjusted net income are non-GAAP measures. Non-cash items such as stock-based compensation and loss/(gain) on debt refinancing are excluded from EBITDA and net income respectively in order to derive to these metrics.



Analysis of Market Fundamentals

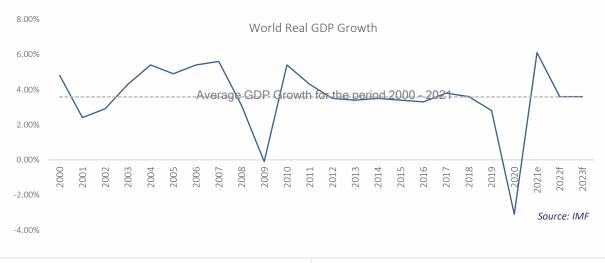
PREMIERSHIP

-

Demand expected to improve further

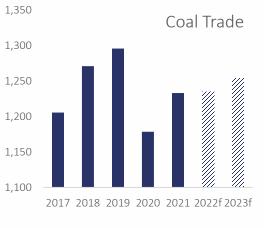
<u>seanergy</u>

- Economy recovering to pre-COVID-19 pandemic crisis
- IMF latest projections state a 3.6% growth in global GDP for 2022
- **China economic rebound** with GDP growth in 2021 reaching 8.1% YoY and estimated at 4.4% in 2022
- Increased ton-mile demand due to recent developments
- Chinese government supporting its real estate industry
- Carbon emission targets for steel makers in China extended to 2030
- Electricity production from coal increased by 9% in 2021, while a further increase expected in 2022



Million Tonnes





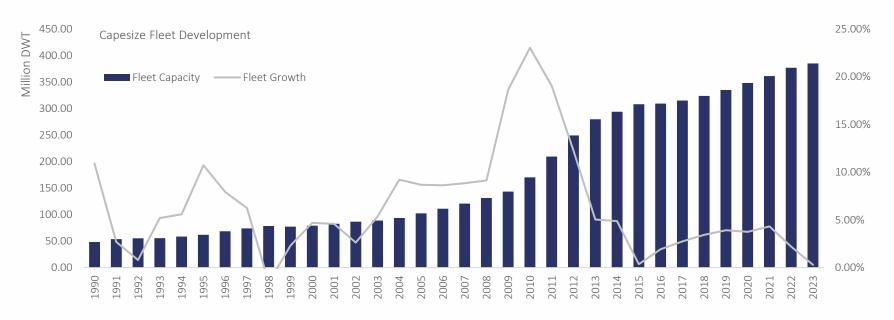
Source: Clarksons



Bullish supply side ahead



- The moderate increase of fleet is expected to resume in 2022 after a modest rise in 2021
- Lowest projected fleet growth of the last 20-years:
 - 2.2% for 2022
 - 0.3% for 2023
- Environmental regulations and carbon emission targets are expected to lead to extended **slow-steaming** in the following period, curbing the supply side of the market even further
- The demolition market was not very active in 2021; this is likely to increase going forward in view of the upcoming environmental regulations



Source: Clarksons



HEADQUARTERS

Seanergy Maritime Holdings Corp. 154 Vouliagmenis Ave. 16674 Glyfada GR e-mail: info@seanergy.gr

INVESTOR RELATIONS/MEDIA

Seanergy Investor Relations Tel: +30213 0181522 e-mail: ir@seanergy.gr

Capital Link Inc. Paul Lampoutis Tel: +12126617566 seanergy@capitallink.com



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Thank You



04 Seanergy Commitment Appendix

John Warnes

RES AN

- CTA

Access to Capital Markets



	•			
2016	2017	2019	2020	2021
Seanergy Maritime Holdings Corp.	Seanergy Maritime Holdings Corp.	Seanergy Maritime Holdings Corp.	Seanergy Maritime Holdings Corp.	Seanergy Maritime Holdings Corp.
\$25.5 Million Public Offering & Registered Direct Offerings	\$2.9 Million ATM Offering	\$20.5 Million Public Offering & Private Placement	\$100 Million Public Offerings & Registered Direct Offerings	\$75 Million Registered Direct Offering
August - December 2016	February – April 2017	May 2019	April-August 2020	February 2021

2

Nasdao



Innovative Approach to Scrubbers



Scrubber installation on 6 vessels with 3 first class charterers, on the back of index-linked time charters with firm periods ranging from 3 to 5 years in duration & acquisition of two scrubber fitted vessels in 2021 at attractive prices

Vessel Name	Daily T/C Rate	Option to convert to FFA level	Scrubber installation completion	Fuel profit-sharing scheme
Championship	Index linked	\checkmark	Oct 2019	\checkmark
Partnership	Index linked	\checkmark	Sept 2019	\checkmark
Lordship	Index linked	\checkmark	Aug 2019	\checkmark
Premiership	Index linked		Nov 2019	\checkmark
Squireship	Index linked		Dec 2019	\checkmark
Knightship	Index linked		May 2020	\checkmark
Worldship	Index linked	\checkmark	2019-2020	\checkmark
Patriotship	Fixed at \$31,000/day		2019-2020	

 The sale and leaseback transaction with Cargill that entails the scrubber financing element was awarded as the <u>"Most Innovative Deal of 2018" by Marine Money</u>

 Ensured compliance with IMO-2020 rules, without speculating on market uncertainties that are exogenous to the dry bulk market such as the fuel price spread and availability of high-sulphur fuel

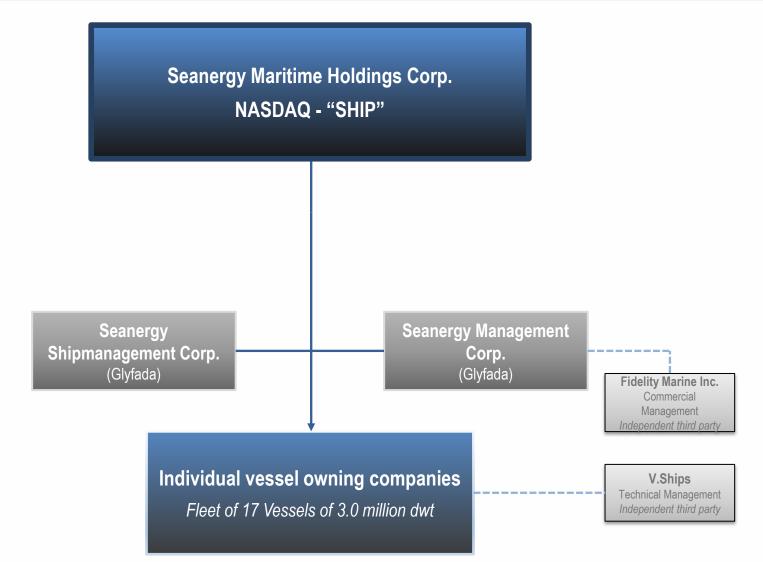














Organizational Chart









Aristeidis Lagos Chief Operating Officer	 Master Mariner with 23 years of seafaring and onshore experience Extensive experience in management, safety, marine, operations and quality assurance Proven track record in senior management positions
Stelios Psillakis Chief Technical Officer	 15+ years in technical and engineering positions Seagoing experience in various types of vessels as chief engineer 10 years of on-shore experience in major shipping companies in senior engineering roles
Dr. Christos Sigalas Financial Manager	 15+ years of finance and accounting work experience (13 years in the maritime shipping industry) 15+ years of university teaching experience in the fields of corporate finance and strategic management, with more than 25 published academic manuscripts Extensive experience in capital budgeting, asset-based lending, equity offerings, and debt restructurings
Theodora Mitropetrou General Counsel & Corporate Secretary	 17+ years of shipping law experience 12+ years of in-house experience with US-listed shipping companies Practiced law with established shipping law firms advising owners and lenders Extensive experience in corporate, commercial, shipping and finance law





